



DOMINIQUE DEL GENOVESE

Materials Engineer & Energy Expert

15.12.1973

Italian

Vicolo della Sidrora 7, 36030 S. Vito di Leguzzano (VI) - Italy

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▪ EXECUTIVE SUMMARY

PERSONAL PROFILE

Highly motivated professional engineer with **15+ years** hands-on experience in scientific R&D, energy efficiency analysis, PM of energy projects.

Result-driven achiever with a proven capability to understand and solve complex technical problems. Backed by proven know-how in coordinating multiple tasks and resources, trained to work together with multidisciplinary teams. Excellent listener and communicator, used to deliver key messages to achieve business goals.

▪ WORK HISTORY

2015 • till date

Global account manager

Biokomp Srl

RESPONSIBILITIES

Supervise project management for strategic biogas / biomethane projects, guarantee the respect of contractual conditions and the delivery of products according to defined timing with client. Develop customer business cases, organize project meetings with potential customers.

2010 • 2015

Business developer (freelance engineer)

Rasotto Engineering Snc, 5PM Srl

RESPONSIBILITIES

Attend international fairs / conferences, checking for ultimate energy technologies and innovative devices to identify potential applications of the company portfolios. Tackle EEN events and EU business avenues to seek new partners and establish new business partnerships.

2010 • 2015

Renewable Energy & Sustainability Advisor (freelance consultant)

Esco Berica Srl – Comune di Grancona – Comune di Marano Vicentino

RESPONSIBILITIES

Gather energy data, define a sustainable CO₂ reduction target, identify the best actions and opportunities to reduce energy consumptions, drafting the Sustainable Energy Action Plan. Present feasible plans with concrete energy saving and CO₂ reduction measures to policy makers.

2008 • 2014

Industrial Energy Analyst (freelance consultant)

Mac 2 Snc, Confindustria; ACM-e Srl

RESPONSIBILITIES

Conduct several Energy Audits for different industrial organizations, analyze energy consumption profiles, report on trends and developments in energy efficiency techniques and technologies, develop technical/economical solutions to increase the energy efficiency of the industrial processes

<u>2008 • 2013</u>	Project & Site Manager - Solar Power Plants (freelance consultant)
<u>2006 • 2008</u>	Research Fellow at the University of Padua (Italy)
<u>1999 • 2006</u>	Research assistant at the Technical University of Brunswick (Germany)

▪ EDUCATION AND TRAINING

2014	White Certificate Scheme qualified analyst - FIRE
2013	Industrial Energy specialist
2012	Carbon Trust © certified auditor
2005	Acknowledged Energy Manager according to Italian Law 10/1991
1999	Master of Science in Materials Engineering at the University of Ferrara, Italy. Final grade: 110 / 110 Major: Metallurgy and Metal processing technologies

▪ KEY COMPETENCIES AND SKILLS

LANGUAGES	Italian (native speaker); English (fluent written & oral); German (fluent written & oral); French, Portuguese and Spanish (Basic).
COMMUNICATION	Lead and coordinate multidisciplinary teams and Project Meetings. Experienced at giving presentations to large audiences at different levels. Produce high quality scientific and technical outputs including journal articles, conference papers, and technical reports.
ORGANISATION	Proven ability to investigate problems, to apply sound technical judgment and to develop new ideas. Used to manage different client projects and multiple activities / tasks. Competent at preparing and keeping constantly up-to-date project plans, reach targets & meet deadlines.
TECHNICS	Expert in analysis and control of scientific data and work flow. Proven ability to perform calculations and data modeling. Thorough understanding of energy infrastructure and material technologies. Provide technical support for bids and tenders.
COMPUTER	Good command of Microsoft Office™ and OpenOffice® tools; intermediate user of several graphic editors.

▪ ADDITIONAL INFORMATION

PUBLICATIONS	20+ Papers published in international scientific journals Editorial Writing for "Attualità Elettrotecnica", Maestri Editore
PRESENTATIONS	10+ presentations at different domestic & international seminars / workshops held in the last 5 years (List available on request)
PERSONAL INTERESTS	Photography; diving, sailing and nautical sports.
LICENCES	Driving license BE; Nautical License (Yachtmaster Ocean Qualification)
OTHER	References and Letters of Recommendation available upon request